

**TO
ALL INTERESTED PARTIES**

**INVITATION
TO TENDER FOR NATURAL GAS SUPPLY FOR TECHNOLOGICAL NEEDS FOR THE
NATURAL GAS TRANSMISSION THROUGH BULGARTRANSGAZ EAD NATIONAL
GAS TRANSMISSION NETWORK AND NATURAL GAS STORAGE IN UGS CHIREN**

DEAR SIRS,

Please be advised that pursuant to the requirements of Art. 186, para 2 of the Energy Act Bulgartransgaz EAD invites all interested parties to tender for concluding a contract for natural gas supply for technological needs for the natural gas transmission and storage for 2014.

Your tender must be prepared in compliance with the following terms and conditions:

1. Subject-matter of the invitation:

Natural gas supply for Bulgartransgaz EAD technological needs for the natural gas transmission and storage.

2. Natural gas quantity for supply:

2.1 Natural gas quantity for supply: **19 mcm**

3. Balancing period: 01.01.2014 – 31.12.2014

4. Place of supply (entry points):

- GMS Negru Voda/Kardam and/or
- GMS Provadiya and/or
- GMS Sidirocastro/Petrich and/or
- GMS Ruse/Giurgiu.

5. Requirements for the quality of the natural gas for supply:

According to Annex 1 of the invitation.

6. Supply program:

6.1 The supply program at entry point shall be according to Annex 2;

6.2. Bulgartransgaz EAD has the right to amend the nomination for supply for the next

Bulgartransgaz EAD

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calendar month no later than the last working day of the month preceding the month of nomination.

6.3. Supply for the month shall be performed by days at the entry point/s specified in the contract.

6.4. Upon submission of the monthly nominations under item 6.2 Bulgartransgaz EAD shall observe in annual aspect the quantity under item 2.1.

7. Requirements for the participant:

7.1. Not to have incurred any pecuniary obligations to the State or to a municipality within the meaning of Art. 162, para 2 of the Tax and Social-Insurance Procedure Code, established by an enforceable act of a competent authority, or any pecuniary obligations related to the payment of social insurance contributions or taxes according to the legislation of the State in which the candidate or participant is established; For foreign persons with registered place of business in the Republic of Bulgaria the above requirement shall apply not only to the country of establishment but also to the Republic of Bulgaria.

7.2. Not to be in liquidation proceedings, declared bankruptcy or subject to pending proceedings for a declaration of bankruptcy, or if the participant is a foreign person - not to be in similar proceedings under his national legislation.

7.3. To have experience in natural gas supply, provable by presenting at least one executed contract for supply to the amount minimum the total volume under item 2. The contract must have been executed in a Member State of the European Union in the last two calendar years (2012 and/or 2013);

7.4. To have available natural gas quantities at one or several entry points specified in item 4 based on concluded supply contracts to them;

8. Price and method of payment:

8.1 Price:

The proposed supply price shall be determined as follows:

8.1.1. By specifying fixed discount in % of the price approved by the State Energy and Water Regulatory Commission (SEWRC) in pursuance of Art. 30, para 1, item 7 of the Energy Act (excluding the price of access and transmission). The discount shall be specified in % - (0 , 1, 2 , n%).

8.2.2. The discount under item 8.1.1. shall be applied to the price approved by the SEWRC in pursuance of Art. 30, para 1, item 7 of the Energy Act (excluding the price of access and transmission) for each quarter of the contract period.

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8.2. Method of payment:

100% of the value of the natural gas supplied by the 10th day of the month following the month of supply.

9. Criteria for offers' evaluation:

9.1 The evaluation shall be made by means of the method "**lowest price**" ("**highest offered discount**");

9.2 If the offer does not comprise of the documents specified in item 11 below or if the same have not been submitted in accordance with the requirements of this invitation, the operator can require the participant to submit them within a specified for the purpose deadline. If after expiry of that deadline the participant has failed to submit the missing documents, his price quotation shall not be considered and he will not participate in the offers evaluation.

9.3. In the event that two or more participants offer the same discount, these participants shall be invited to submit improved price quotations within a deadline set by Bulgartransgaz EAD. The improved price quotations cannot provide for less than the originally submitted discounts in %.

9.4. Bulgartransgaz EAD shall reserve the right to terminate the tender procedure any time at its discretion. The termination decision will be announced on the website of the operator and the participants will be notified in writing.

In any event, Bulgartransgaz EAD shall not be obliged to accept any offer submitted by a participant.

10. Time and place for tenders' submission:

10.1. Deadline for submission: by 5 p.m. on 25.11.2013

10.2. Place of submission: The offer should be in the form of a written proposal submitted at the following address:

the city of Sofia, 1336,
Residential area Lyulin 2
66 Pancho Vladigerov Blvd.
Bulgartransgaz EAD Headquarters:

in a sealed opaque envelope in person, by registered mail with acknowledgement of receipt or by courier, whereas the sender should bear in mind that the offer must be filed at the registry office of Bulgartransgaz EAD within the period specified above. The participant shall provide the following indications on the envelope: "Tender for natural gas supply", participant's name, address and contact person for correspondence, phone number, fax and e-mail. The filled in form of the price quotation shall be submitted in a sealed opaque envelope marked: "Price quotation" and shall be put in the main envelope.

For any further information contact + 359 2/ 939 6192.
Contact person: Mr. Ivaylo Moynov

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11. Content of the offer:

11.1 Each offer must contain the following documents:

11.1.1. Excerpt from the commercial register in the country of the participant certifying his current legal status - as of the date of submitting the offer. If the participant submits a copy of the document, it must be initialed on each page by the representative of the participant's company according to the excerpt from the Commercial Register;

11.1.2. A Declaration written in free text stating absence of the circumstances under item 7.1. and item 7.2. of this invitation - in the original, signed by the representative of the participant's company according to the excerpt from the Commercial Register;

11.1.3. A copy of at least one executed contract for natural gas supply according to item 7.3. of this invitation, deleting any information considered by the participant a trade secret. The submitted copy should clearly indicate:

- The name of the customer to whom the participant has supplied natural gas;
- Contract duration and natural gas quantity for supply.

The copy of the contract must be initialed on each page by the representative of the participant's company according to the excerpt from the Commercial Register.

11.1.4. A sealed opaque envelope marked „Price quotation” containing the original copy of the filled in form of the price quotation signed by a representative of the company of the participant according to the excerpt from the Commercial Register.

11.2. Evidence under item 7.4.:

- Copies of concluded contracts for natural gas supply with place of supply one or more of the entry points specified in item 4 and/or
- Copies of transport contracts concluded with neighboring transmission operators for ensured transmission of natural gas quantities to one or more of the entry points specified in item 4 and/or
- A declaration from a neighboring operator stating that the participant has concluded a transport contract for transmission through the network of the neighboring operator for natural gas quantities corresponding to those specified in item 2.1.

In the submitted copies the participant can delete any information considered a trade secret. The submitted copies should make clear:

- The name of the contractor under the contract;
- The contract duration and natural gas quantity for supply/transmission as set out in item 2.1.

The copy of the contract/s should be initialed on each page by the representative of the participant's company according to the excerpt from the Commercial register.

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13. Information about the selection procedure for supplier:

13.1. A committee of at least five members will be appointed by the Executive Director for selection of a supplier;

13.2. The committee shall determine the participants meeting the requirements of the invitation and invite them to the public opening of the price quotations at least three days in advance;

13.3. The committee shall propose ranking of the participants by the criterion of „**lowest price**“ („**highest proposed discount**“);

13.4. That ranking shall be presented to Bulgartransgaz EAD Management Board for approval and decision on concluding a contract with the best-ranked participant;

13.5. Announcement of the decision on the ranked participants and contracting the best-ranked one;

13.6. If the best-ranked participant refuses to sign a contract, a contract is presented to the next participant in the ranking of the committee.

14. Deadline for selection of a supplier and signing of a Supply contract:

20.12.2013

- Appendices:**
1. Quality certificate;
 2. Supply program at an entry point;
 3. Draft of a Supply contract;
 4. Standard form of a price quotation;

We expect your offers.

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